THE

International Collector

— AND —

Victor Stamp News.

Published once a month by G. H. Crouch, at 911 Dovercourt Road, -:- Toronto, Canada.

Vol. I. Toronto, Can. May 1911 No. 12

Subscription 40c. a year. Advertising rates on application.

THE TRUE COLLECTOR.

HOW many true collectors are there? Is a man's right to this title to be measured by the size of his collection, or by his attitude towards his collection? We are inclined to emphasize the latter. Men who become wrapped up in what they undertake are too enthusiastic, and a true enthusiast certainly is a true collector.

We sometimes see the effect the acquisition of a coveted specimen has upon the characted and temper of a collector who has attained his goal

The proud possession of a specimen changes his entire attitude toward the world and towards those he comes in contact with, and while a man who can be so wrapped up in a pursuit cannot be commended in all ways, he is certain to command the respect of those who are following the same pursuit.

Moderation in all things is a goal to be obtained. Let our collecting be permeated with this desire of possession, but do not let the collecting mania interfere with business, or the proper performance of ones duties. Let us, as we gather our treasures, try to remember how each was obtained. If our means are limited the pleasant recollection of the acquisition of a certain stamp may serve to lessen the regret of one's inability to purchase the "next" specimen.

D. P. W.

PHILATELIC INSURANCE

The PROVIDENCE WASHINGTON INSURANCE CO., have established A PHILATELIC INSURANCE DEPARTMENT under the management of a **Practical stamp man** who understands and will cater to the special needs of philateists.

The company does a general insurance business in all its lines, as follows:

(1) **Postal policies;**
(2) **Insurance of mail or express packages or letters to any part of the world and to any amount.**
(3) **Special Fire; and**
(4) **Burglary policies on collections.**

Our Postal Insurance is of special interest to all classes of philatelists. Dealers and collectors have alike taken instant advantage of the benefits offered.

Briefly, we insure **unregistered** letters up to $30 00 cash at a **less cost** than that of registration; in fact on this class of mail **we gaurantee** to save you **FIFTY TO SEVENTY-FIVE per cent of your registration expense** and ALL the time and trouble that registration involves.

The names of a few dealers and auction houses in New York who use our Postal Policy will be sufficient recommendation to many: J. C. Morgenthau & Co.; the J. M. Bartels Co.; Nassau Stamp Co.; Geo. R. Tuttle; Metropolitan Stamp Co.; A. Krassa; L. W. Charlat; etc., etc

We issue Postal Policies in sizes **from $2.50 up.** We also have a **trial size at $1.25.**

The benefits we offer philatelists are almost endless We welcome all inquiries in any way connected with PHILATELIC INSURANCE. Drop us a postal or **better yet, send us $1.25 or $2.50 for a trial Postal Policy.** "We save you money, time and trouble"—that is our motto.

PROVIDENCE WASHINGTON INSURANCE CO.,
S. B. Whitehead, Mgr., Philatelic Dep't. (Member S. P. A.; M. P. A.; Collectors' Club, J. P. S., etc.)
76 BEAVER ST., NEW YORK CITY.

Fiscals or Postage Stamps.

Why do many Philatelists draw the line at Postage Stamps? Why should not a Stamp Collector collect all stamps: whether used upon letters or for Telegraphic purposes, or to pay the Government tax upon legal or other documents? These questions are not easily answered. Ask the avarage Philatelist why he does not collect Fiscals as well as Postals and the probability is that he will be quite unable to adduce any reason that will quite hold water. He may run the whole gamut of the popular fallacies concerning Fiscal and Telegraph Stamps, and yet be unable to furnish any convincing argument against the collection of all adhesive stamps.

"You see, its like this," we once heard a Philatelist say "there are too many of these fiscals. Why, bless me! there must be quite half a million of them. Just imagine half a million varieties; well really, it is too much for one life-time you know."

Here we have fallacy number one. This idea that Fiscal collection would mean the accumulation of hundreds of thousands of specimens is very widespread, but wholly erroneous. No one, so far as we are aware, has ever taken the trouble to compute the exact number of varieties of the world's fiscal stamps, but rough estimates place the number of obtainable varieties at fifty-thousand. This number of course, must not be taken to include all possible varieties, shades, type, paper, etc., but it is quite safe to assert that the possessor of fifty-thousand fiscal stamps would be as near completion as any collector is ever likely to be.

Now, as every school-boy knows or should know, there are at the present moment almost (perhaps quite) fifty-thousand varieties of postage stamps.

Thus between "Fiscalism" and "Postalism" (the words are barbourous but servicable) the "honors" are pretty nearly "easy."

(To be continued.)

Orange Free State Provisionals for Orange River Colony.

THE victorious entry of the British Army into Bloemfontain, on the 13th, March, 1900, was immediately followed by the proclamation announcing that stamps of the Orange Free State were no longer valid for postage, and a few days elapsed before stamps surcharged V. R. I. were put into circulation for postal use. The first stamps to appear in circulation were the ½d., 1d., 2½d and 1 | – values, on the 19th, March; and these were followed by the 4d. blue, 6d. carmine and 5 | – green, on the 21st; the 6d. blue, on the 24th; the 2d. mauve, on the 30th; and the 3d. blue, on the 3rd, April, 1900

This was the completion of the one series; but there were some 50 of the obsolete 1d. brown, and 100 of the 1 | – orange-yellow, of the 1868 issue, which were at the time stated in the possession of the National Bank of South Africa, which also received the overprint; but these were, it seems, surcharged in error, and on its becoming known to the intelligence department, they were at once withdrawn, not, however, before some had passed through the post. It will be obvious that the few stamps of these old issues that did pass through the post, being exceedingly rare in the surcharged state, soon became valuable, with the common (although regretable) consequence that numbers of these, together with the scarcer of the surcharged varieties, have been forged since that time

The avarage stamp collector is usually curious to know how the errors of surcharges are brought about, and the tete-beche pairs caused, as it is only reasonable to think that the printer would, when machining, notice these obvious differences; it will therefor be interesting to know of one of the causes contributing to this.

(Concluded in next issue.)

AMERICA'S

Greatest Philatelic Fraud.

How a prominent Collector was swindled out of hundreds of dollars by an American Firm. A warning to all Philatelists. Why hasn't culprit been punished? Get "Philatelic Pikers" it tells all about it. Also a list of

Scores of Approval Frauds,

Stamp cheats and fraudulent dealers from all over the world. A scathing denunciation of Philatelic Frauds and "Pikers".

Protect Yourselves! You Should Have a Copy.

Price: 12 cents, post-free. 28 pages.

Special Offer: Send me 40c and I'll send you a copy and "The International Collector" for one year

G. H. CROUCH, 911 Dovercourt Road
TORONTO, CANADA.

Dare You Speculate!

I have accumulated a large and varied assortment of good stamps, from all over the world. I have made them up into packets. Each one catalogues from 60c to $2.00. Every fifth packet contains a coupon good for 25c on any advertisement in this issue.

HOW MANY DO YOU WANT?

Your complete satisfaction is assured. Send me 25c for each packet you want. Every one will be different. I gaurantee you full value.

ACT NOW

Remember The Coupon.

Remember My Gaurantee.

G. H. CROUCH, 911 Dovercourt Road, Toronto, Canada

Advertising should be interesting first, foremost and all the time: the ad. that lacks interest, lacks excuse for publication. An ad. may be theoretically perfect, but dry theory is the hardest thing in the world to get people interested in.

GRAND PRIZE CONTEST

Next month. Look out for it.

1000 Splendid Stamps 10c.

A Marvellous Offer For a Short Time Only.

These stamps are collected by foreign missionary societies and contain an excellent mixture. In each packet will be also found the following scarce

Pictorial Tunis, Chili, (new issue) **China, British Colonials, &c.**

Postage abroad 8c extra. Please mention "International Collector"

H. C. WATKINS

GRANVILL ROAD. BARNET, ENGLAND

COLLECTION OF 1000

DIFFERENT STAMPS

All mounted on approval sheets; Catalogue value about **$20.00** only **$2.00.**

E. PAIMANN

76 Nassau St. New York City

CANADA WHOLESALE.

Kings Head 1903.	per 10	per 100	per 1000
5c blue	.02c.	.13c.	$ 1.20
7c yellow	.03c.	.23c.	2 20
10c brown	.07c.	.60c.	5 50
20c ol. green	.21c	$1.95	16 00
50c purple	.70c.	6 50	———

Large range of stamps mounted alphabetically by countries, at 60 per cent discount from Scott 1911

Good, clean, well-centred, copies only. You will be surprised at the good quality of stamps contained in these selections. Send good business references.

State size of your collection, and we will be glad to forward a trial lot. A special premium given with each purchase. The larger the purchose, the better the premium

TERMS: On Wholesale offers, cash in advance.

REMITTANCES: P. O. Money Order, or unused Canadian and American stamps with full gum.

BANKERS----------Bank of Ottawa

IMPERIAL STAMP COMPANY

189 Havelock St. Toronto, Canada

EARLY CANADIAN STAMPS.

Splendid article now running in the "Canadian Philatelist". Can start subscription with back numbers containing this article. Twelve pages and cover every month. 25c. a year. Worth more.

Send for sample copy FREE

STEPHEN GOLDEN, **Reclene, Sask. Canada**

---

100 Different U. S. Postage, Revenue and cut square Envelopes, (in an *UNUSED* 3c War envelope for 25c.) 25 different stamps, none catalog less than 5c each, total value $2.50 for 25c Postage extra.

A. M. WRIGHT, 37 Norton St. DORCHESTER, MASS

I Make $30. to $50. Weekly Mailing Circulars

for others. I will start you in the same profitable business for 25c (coin or money order). If you are already in the Circular mailing business and are not making good, my method will show you the way to real success. I mail more circulars than any mailer in America, and can furnish best of references. My instructions are copywrighted by me.

Edward J. Boyle, *Box 745 A 75* *Mobile, Alabama*

---

50 Japanese stamps **FREE** to those sending references for approvals

Blocks of four (4) unused stamps, at 60 per cent.

1000 Foreign, 15c. 300 Var. Foreign, 25c

Licking Stamp Co., Newark, Ohio

OUR GREAT DOLLAR SNAP

Contains 8 sets of fine desirable stamps including, ONLY **Curacao, Abyssinia, Dominicana, Nigeria, Ecuador, Venezuela 1901, and INDIA QUEEN, 2, 3, & 5 RUPEES** fine used, sure, on SERVICE(usual $2.) The whole bunch catalogs over $6.60 but we will send them postpaid for $1.

$6.60 CATALOG For $1.!!

WARD. (A. P. S.) **AMERICAN HOUSE, Booth St., Piccadilly, MANCHESTER, ENG**

FREE MEMBERSHIP

— IN —

The Canadian Philatelic Association, to our customers. Complete information to applicants.

Sterling Supply Co., Toronto, Canada

A PLEA FOR PROOFS AND ESSAYS.

By R. E. Dalwick.

(*Reprinted from the "Stamp Lover."*)

"PROOFS and essays are of no use to me whatever: I have no demand for such things," is the cry of most, if not all, of the London stamp dealers. At a glance, the sad truth is revealed to us by the above statement, namely, that proofs, etc., are not popular with the philatelic public; in fact, very few specialists, and hardly any general collectors, take much notice of these very interesting and, in several cases, very rare works of art.

Before proceeding to point out the interest which attaches to proofs and essays, it is necessary to briefly describe the full meaning of these two terms for the benefit of beginners and novices who may be totally unacquainted with this branch of our hobby. For the sake of making things clearer, it is desirable to reverse the above order, and therefor to give first place to the description of the term essay.

An *essay*, in plain English, is an unaccepted design. When a certain country wants to issue a new series of stamps, the Government of that country invites designs to be submitted for the new series. The artist having sent in his sketch, it is then printed (if it is at all likely to be suitable) and then submitted to the authorites for their approval—or disapproval as the case may be.

All those designs which have reached this state, but have finally been *refused* by the authorities, are called essays.

A *proof* is a printing from the accepted design, and engraved in the same way as the subsequent postage stamps, but differing in some minor respect, such as paper, perforation, etc. A proof need not necessarily be from the completed design, as the engraver likes to take impressions at various stages in his work to see that all is going well: these incomplete impressions being known as "die proofs". On the other hand, all impressions taken from the finished plate are known as plate proofs.

[*To be continued.*]

PRICES HARD TO EXCELL.

Montenegro, No. 4–7 unused $ .35
" " " 10, 11, 15 " .15
both for 45c

An unused copy of a U. S. stamp (obsolete) free to applicants for 75 per cent or 60 per cent approvals with references *What have you to sell? we buy!*

Menotomy Stamp Co., Arlington, Mass.

STAMPS FREE! 100 all different for the names of two collectors and 2c. postage.

20 diff. Russian stamps, 10c. 1000 hinges, 08c. 5000 for 30c.
10 blank approval books holds 60, 15c. 50 blank sheets, 10c. 100, 19c

COINS.

10 diff. foreign coins, 15c 20 diff. foreign coins, 25c
We buy stamps; buying list 10c. Wholesale list for dealers
TOLEDO STAMP CO., TOLEDO, OHIO

DID YOU EVER THINK

That there must be some reasons so many discrimin. ating collectors make use of our Approval Department? It's just this way—merely because they get courteous and personal attention to their requests and——

DESIRABLE STAMPS AT MORE DESIRABLE PRICES

We endeavor to make friends of our customers: to give them "a square deal" and satisfy them in every way. Resolve yourself into a committee of one and investigate. Drop us a card asking for a selection. You'll be glad you did.

STERLING SUPPLY CO., Stamp Dept. Toronto, Can.
It's not alone that we say it. But that you know we mean it.

DOES ANYBODY OWE YOU MONEY?

IF SO

We Can Collect It For You.

Thats All.

Fuller Information For The Asking.

A Post Card Will Do.

Inter-Provincial Collections

Toronto, Canada.

DEALERS' WHOLESALE OFFERS.

If you want to save money, you can not afford to miss these offers. Give us a chance to show you what a little money can do.

It's purchasing power, when placed with us will surprise you. If you need this class of stamps, or are likely to need them during the next six months, you will make big interest on your money by getting them now. All are made up from fresh, clean stock in 1 condition.

PACKET NO.	QUANITY.	CAT. VALUE.	OUR PRICE
1	100	$1.00	$ .15
2	50	1.00	.20
3	100	2.00	.35
4	100	3.25	.60
5	75	3.00	.50
6	50	2.65	.70
7	50	4.00	1.10
8	50	6.00	1.30
9	50	10.00	2.60

AN EXCEPTIONAL OFFER OF FINE STAMPS.

You can double or triple your money.

CONTINENTAL MIXTURES.

Asia	Mixture,	at	10c, 25c & 40c per 100
Africa	"	"	15c, 30c & 60c " 100
No. America	"	"	08c, 10c & 20c " 100
Cen. "	"	"	25c, 50c & 75c " 100
South "	"	"	12c, 25c & 40c " 100
Australia	"	"	10c, 20c & 45c " 100
Europe	"	"	05c, 12c & 20c " 100
West Indies	"	"	12c, 25c & 45c " 100
Br. Colonies	"	"	15c, 25c & 50c " 100
" Kings	"	"	20c, 30c & 65c " 100
20th Century	"	"	08c, 15c & 30c " 100
Canada	"	"	10c, 20c & 50c " 100
United States	"	"	06c, 12c & 25c " 100

NO COMMON TRASH.

These are real bargains.

It's not the lowest prices that tell of the best stamp values for your money. A difference of a few cents or so in the price is not a serious matter. It is the quality of the stamps and their condition and value that gives them real value to you.

You know our stamps are right *or we would not sell them. Satisfaction geuranteed or money refunded.*

Sterling Supply Co., Toronto, Canada.

Collectors' Journal

Largest English Paper published for Collectors of Postage Stamps, Coins, Picture Post Cards, Curios, China, Autographs, Natural History, etc.

Foreign Exchange Advertisements from all parts of the world

60 PAGES EVERY ISSUE 60

Subscription—50c. for twelve issues Post free to any part of the world.

Advertisements—60c. per inch display. Exchange notices, 4 words 2c. All ads. 3 insertions for the price of two.

All remittances by Foreign Money Orders or Bank Notes.

Philatelic and Cartophilic Printing Co.,

Printers and Publishers

ROTHERHAM, ENGLAND.

All papers reproducing this adv. 6 times, will receive same space.

PACKET No. 14 THE ORIGINAL "1000 VARIETY"

packet containing *all* different postage stamps only. ALL stamps in good condition, free from paper; NO revenues or cut squares included.

CATALOG NEARLY $30.00

PRICE ONLY $1.95 POSTPAID.

Could we afford to make this offer to thousands of collectors year after year, if there were a possibility that the packet would not stand the test?

It is easy to make a statement—BUT we prove every word of our advertisements by sending the packet as it is described. SATISFACTION GAURANTEED OR MONEY REFUNDED.

Testimonial booklet and price-list FREE to all who write for them. DO SO

WE WHOLESALE AND RETAIL.

H. S. POWELL STAMP CO.,

L. B. 130, STORM LAKE, IOWA. U. S. A.

EXCHANGE DEPARTMENT.

One cent per word each insertion. 20 words free with each subscription. Three insertions for the price of two.

I will exchange picture post cards with any one any-where. Joshiah W. Bell, Box 398, Sioux City, Ia.

POST CARDS exchanged with fellow-collectors. Jos. E Fullerton, St. Patricks, Grenada, British West Indies.

CARDS of all countries exchanged. Wm. C. Shaffer, Dover, Del U. S. A.

FOR SALE: Confederate stamps, Treasury notes, Bonds and Papers Send for my 30 page catalogue of notes bought, sold and exchanged. R. D. Dietrick, Leraine, Va. U. S. A.

WANTED: Foreign Correspondence who are in a position to sell or exchange stamps in quanities. L. M. Passmore, 751 South Spring St. Los Angeles, Cal.

THE Publisher of this paper wishes to exchange stamps in large or small quanities with all foreign collectors. Common for common, Rare for rare. Ad, G. H. Crouch, 911 Dovercourt Road, Toronto, Cana.

SEND to-day 100 or 1000 stamps and you will receive same from my country. (any paper inserting this will be paid for by sending sample.) Noha Pakilla, San Jose, Coasta Rica, C. A.

SCOTT'S 1909 and 1910 Catalogues in exchanges for $2.00 in stamps for each book; my selection. R H. Grahnm, Box 86, Windsor, N S. Canada.

LOOK! Send 100 to 300 good U S, Can., etc., and receive 100 to 300 Servia, Crete, Bulgaria and Montenegro. Al. Glassbourg, 846 St. Dominigue, Montreal, Canada.

WANTED: West Indian Agents to represent Manufacturers and Dealers in the following lines. Hats, Caps, Boots, Shoes, Soaps, Perfumery, Post-cards, Haberdasery, etc. Apply to Jos. E. Fullerton Store, St. Patricks Grenada B. W. Indies

TWENTY FIVE assorted stamps, including Newfoundland Tucentenary, mailed on receipt of 15cents Henry Greenwood, 95 Leming St. Hamilton, Ont. Canada.

LOOK! look! get a years subscription for the "Stamp Review" for 30c and receive a 25 word advertisement free Stamp Review, 154 Junea Ave, Milwaukee, Wis U S A.

CANADA kings Heads used; good condition, 1c to 10c mixed, only 25c per 100 post free. J. C. Wilson, Clinton, Ont. Canada.

WANTED: Mekeel's Weekly Stamp News, Vol. 1 No's 1. 2 & 3 Philatelic Papers exchanged. W. R. King, Box 84. Grand Island, Nebr U. S A.

FREE! 25 word adr with each subscription to this magazine It's worth it; you bet Address the Pub.

POSTCARDS exchanged: stamp view. Australian stamps, used and unused on approval. Florin or 50c deposit or no business. Registered letters only. Unused high value stamps accepted. David Hossack Fingall St Day Dawn W. Australia.

STAMPS, Coins and Bank Notes, etc. of U. S. exchanged for those of Canada, Nova Scotia, etc. F. G. Eychner. R. R. 3 Rome. N. Y.

PERU:—Send to-day 50—200 stamps and you will receive same from Peru. Agente El Intercambio, 245 W. 122 St. New York City.

DESIRE exchange postage stamps with any honest collector. Offer almost all Malta, Cyprus, Crete, Gibralter. E. D'Ancona. Slienna, Malta.

EXCHANGE wanted with all the countries of the world, except Europe. No common. Geb. Tieleman, Lomerhofstraat 32, Rotterdam, Holland.

IF you have $3 00 or more, the very best Philatelic investment you can possibly make is to purchase the unparalleled work on Canada. (see ad. of New England Stamp Co.,) I will personally gaurantee complete satisfaction to every purchaser. Remember this and act.

FOR-SALE, or exchange. Travancore or Cochin stamps. Special rates on large orders. T. V. Madhava, Reo. Shanti Mander, Main Road, Trivandrum, India.

1000 Varieties, cataloging over $30 Gauranteed best on the market, only $2.00 Bargain list free. J. B. Hayes, Meridian St. Nashville, Tenn

STAMPS cheap. Write me for fine approval sheets, and price-list of coins. Packet of rare stamps for 10c. S. W Amiss, P O. Box 600, Baton Rouge, La U.S A

WANTED to exchange colored view cards; no comics; with all countries. M. Bedare, 156 St Andre St Montreal, Canada

COLLECTORS look! Mexico 5c brown, No. 118 unused cat price $1.00. My price only 20c. 10 unused stamps for 2c postage. Henry Gunderson Stamp Co, Georgeville, Minn

COMMON original covers wanted for cash or in exchange for stamps. Write for particulars C E. Gibson. 59 Lakeview Ave., Toronto, Canada.

HONEST stamp exchange wanted with collectors everywhere; particularly those in British Colonies and foreign countries; prompt replies. Norman Hendershott. 13 Inkerman St., St. Thomas, Ont. Can.

HOLLAND. — G. Sonford. Jacob Catsstraat 56 c Rotterdam, Holland, wishes to exchange stamps and view cards with the whole world. Always answer Honest exchange.

COLORED view cards exchanged in any quanity. Stamp exchange wanted with collectors in all countries. Register. Josef Herrgesell. Jun. Friesgasse 7, Vienna. XY. Austria.

CONGO! I send 75 well mixed stamps of Congo State against $1 00 cash in advance in P. O. O Richard Delahaye. Mont St Amand, Belgium

YOU can save Registering your letter if you read the ad. of Prov. Wash. Ins. Co. I use it. It's alright. Pub.

FOR-SALE 6 x 9 self inking printing press in perfect condition. Full particulars for stamp. G. R. Reese, Hudson, N. Y. Will be sold cheap for cash

SOME BARGAINS FROM SYRACUSE!

	No.	Cat. price	Our price
Austria	124	$ .10	$ .02
Corea	9	.25	.04
Filipines	94	.75	.14
Haiti	88	35	.05
"	87	.25	.03
"	100	.12	.02
"	101	.20	.03
Guatemala	124	.12	.02
Nicaragua	163	.40	.07
"	175	.08	.02
"	176c	.50	.10
Mexico	119	.59	.10
"	120	.25	.04
"	233	.25	.04
Venezuela	175	.20	.03

Large Peelable Hinges, - - .08c per 1000

2000—.15c 4000—.25c.

Our approvals are the best you ever saw

GIVE US A TRIAL

AND BE SURPRISED.

Brown Stamp Co.,

208 McAllister Ave.,

Syracuse, = New York

The Following Letter

From one of America's leading Philatelists is a sample of those we are receiving since Mr. Howes, work on

CANADA

Its Stamps and Postal Stationary

made its appearance Have you ordered your copy yet

275 Pages. Three Styles of Binding.

Heavy Art Paper $3.00 Cloth, gilt with pocket for plates $4.00

DeLux Edition, full morocco, printed on Japanese paper $10.00

Prepaid in a mailing case 35c extra.

New England Stamp Co.,

64 WASHINGTON BUILDING

BOSTON, -:- -:- MASS.

March 13th, 1911

THE NEW ENGLAND STAMP CO.,
BOSTON, MASS.

Gentlemen:—I have finally had an opportunity to look over Mr. Howe's sumptuous book on the subject of the stamps of Canada. I am greatly pleased with it. I think it is the most worth while work on a philatelic subject which has ever been published in America.

Mr.—, one of the editors of the Outlook Magazine, was at my house last evening, and he examined the volume from a book-makers stand-point He said it was one of the finest pieces of recent work that he had seen He especially admired the paper and the beautiful letter press.

I am sincerely greatful to you and Mr. Howes for publishing such a really adequate story of those interesting stamps. I am sure it will be received everywhere by collectors as a splendid evidence of American Philately.

Yours truly,

Sample pages on application, FREE

G. R. Reese, High Grade Printing, Hudson, N. Y.